



WILLIE A. HOPKINS, JR., Director

1401 LAKESIDE DRIVE, OAKLAND, CALIFORNIA 94612

510 208 9700

FAX 510 208 9711

WWW.ACGOV.ORG/GSA/

July 5, 2018

TO: Kofo Domingo, Procurement Administrator, General Services Agency

FROM: Kachina Handy, Procurement & Contracts Specialist

SUBJECT: FINDING OF NON-COMPETITION – SOLE SOURCE # 5274-1  
PURCHASE FROM CELLEBRITE INC. LOCATED IN PARSIPPANY, NEW JERSEY

This is to document my finding that competitive bidding is not possible for the purchase of Universal Forensic Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unlocking and Extraction Technology in the amount of \$208,750 for the approximate term of 07/02/2018 – 12/31/2019 for Alameda County Sheriff Office.

Alameda County Sheriff Office is requesting a decrease of \$15,431 to Sole Source #5274 bringing the total amount from \$224,181 to \$208,750

In accordance with the County Administrative Code Section 4.12.010 entitled "Purchases to be by Competitive Quotation," all purchases of and contracts for materials, supplies, services, furnishings, equipment, livestock, and other personal property shall be based wherever possible on competitive quotations.

I have researched the product on the internet. I have determined the requested product and supplier cannot be substituted and satisfy the County's requirements. Cellebrite is the sole distributor for Universal Forensic Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unlocking and Extraction Technology. ACSO is currently using the Cellebrite equipment, which is proprietary and the upgrade must be purchased or obtain from Cellebrite. The upgrade is essential to allow the Crime Lab to unlock the latest Apple iOS and Android phones for investigative and evidentiary purposes. Therefore, this is a non-competitive Procurement quotations are not possible and the request is recommended for your approval.

Alameda County Sheriff Office is to submit an ALCOLINK requisition and supporting documentation to GSA-Procurement or obtain approvals to order directly in accordance with County procurement procedures.

GSA Procurement:

Approved:

DocuSigned by:  
*John Glann*  
EB37BC6D0094B5F...  
John Glann, Purchasing Manager/Date

Approved:

*Kofo Domingo*  
802684F1C0C0455...  
Kofo Domingo, Procurement Administrator, GSA

Date: 7/6/2018

Attachment(s)

Update Change Order Sole Source Questionnaire/Overview

Updated Quote

Prior Signed Sole Source Information



Alameda County Departmental Justification to Request Waiver  
of the County Competitive Bidding Requirement  
Administrative Code Section 4.12.010  
Sole Source Questionnaire

DS  
EB

**CHANGE ORDER**

For Sole Source procurement requests, complete the Sole Source Questionnaire (SSQ), email to: [GSA-Purchasing Sole Source](#) and upon approval from GSA, upload the approved SSQ with supporting documentation to the REQ. Department Requisition (REQ) approvers shall only approve a REQ after verifying complete supporting documentation has been attached to the REQ. For assistance in completing this form refer to the link [Sole Source Policy](#)

**Sole Source Number:** 5274    **Purchase Order Number:** N/A

1. Vendor Name: Click here to enter text. City, State: Click here to enter text.
2. **Original Contract Value:** \$224,181, a decrease of \$15,431; Total Contract Value: \$208,750
3. **Original Contract Start & End Date:** 07/02/18 - 12/31/19    **Extended Contract Date:** no change
4. What specific product or service is being requested on a sole-source basis? The ACSO Crime Lab is requesting to purchase these two products (A) Universal Forensic Extraction Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unlocking and Extraction Technology (B) (UFED) Analytics Enterprise. These two products are an upgrade to other Cellebrite products and computer software the ACSO Crime Lab already has.
5. Is this sole source procurement an **approved exception** to the County Competitive Policy requirements as listed in Section V of the Sole Source Policy\*? **If yes, specify, and attach any additional supporting documentation and skip questions 5-8?**

**Yes, this sole source is an approved exception V-H (Proprietary Maintenance) and V-A (Computer Software License Renewals). The ACSO Crime Lab is respectfully requesting that an exception code be approved for all future purchases from this vendor, Cellebrite.**

The ACSO Crime Lab currently utilizes Cellebrite equipment (hardware and software) for extracting and processing cellular phones for evidentiary and investigative purposes. Most of the new cellular phones (Apple and Android) are password protected and cannot be bypassed in order to extract and process the data. By purchasing the (CAS) Unlocking and Extraction Technology as well as the (UFED) Analytics Enterprise, the ACSO Crime Lab will be provided training, equipment, maintenance and support, software updates, and advanced technology to be able to unlock and extract the latest Apple iOS iPhones, iPads, iPods as well as unlocking and decrypting physical extractions of most Samsung cellular phones and devices.

The (UFED) Premium Desktop and (CAS) Unlocking and Extraction Technology and the (UFED) Analytics Enterprise are exclusive and proprietary to Cellebrite and is an essential upgrade to existing Cellebrite products and computer software the Crime Lab currently already has.

6. What are the specific functions or conditions that can only be addressed by the requested product or service?  
N/A
7. What are the unique performance factors of the requested product or service that address the functions or conditions identified in #5? N/A
8. List all other products or services that offer roughly the same performance factors identified in #6. N/A
9. Provide a detailed explanation as to why each product or service listed in #7 will not address the specific functions or conditions identified in #5. Not Applicable.
10. Is the vendor prepared to comply with the SLEB and First Source County provisions?        **If Yes**, and over \$25,000, complete and submit SLEB Subcontracting Information Sheet and Debarment and Suspension Form; and, if over \$100,000, also complete First Source Program forms. **If No**, complete and submit the Request for Authorization to Use Non-SLEB Contractor/Subcontractor.

No, this is a one time proprietary purchase since Cellebrite does not sell through distributors.

The SLEB /First Source County provisions can be reviewed at <http://www.acgov.org/auditor/sleb/overview.htm> and <http://www.acgov.org/auditor/sleb/sourceprogram.htm>. If additional information is needed regarding the SLEB requirement, please contact Alameda County Auditor Controller Agency, SLEB Certification Unit, at (510) 891-5500 or via e-mail at [ACSLEBcertification@acgov.org](mailto:ACSLEBcertification@acgov.org).

Prepared by: David W. Chun Business Unit (Per ALCOLINK): SHERF Phone: 382-3304

Approved by Signature:  Print Name: Dale Amaral, Cmdr. Date: 07/03/18

Agency/Dept. Head or Designee

DocuSigned by:

Approved by GSA-Purchasing Manager: \_\_\_\_\_  Date: 7/6/2018

No Board (Goods), Finding Memo

EB371BC8D6094BF...

Comments: \_\_\_\_\_

**Cellebrite Inc.**

7 Campus Drive  
Suite 210  
Parsippany New Jersey 07054  
United States

Tel. +1 201 848 8552  
Fax. +1 201 848 9982  
Tax ID#: 22-3770059  
DUNS: 033095568  
CAGE: 4C9Q7  
Company Website: <http://www.cellebrite.com>

**Cellebrite**

Digital intelligence  
for a safer world

# Quote

**Quote#**  
**Date:**

Q-43577-1  
Jun 08, 2018

**Bill To**  
Alameda County Sheriff's Office  
2901 Peralta Oaks Ct.  
3rd FL  
Oakland, California 94605  
United States  
**Contact:**  
**Phone:**

**Ship To**  
Alameda County Sheriff's Office  
2901 Peralta Oaks Ct. 3rd FL  
Oakland, CA 94605  
United States

**Contact:**  
**Phone:**

Customer ID	Good Through	Payment Terms	Currency	Sales Rep
SF-00040730	Jul 07, 2018	Net 30	USD	James Rowley

Product Code	Product Name	Qty	Start Date	End Date	Serial Number	Net Price/Unit	Net Price	Sales Tax %
B-AIS-02-050	UFED Premium Desktop Including annual license and 50 actions	1				USD 100,000.00	USD 100,000.00	9.25
UFED Premium Desktop including annual license and 50 actions								
S-UFED-04-007	UFED Analytics Enterprise	1				USD 99,500.00	USD 99,500.00	0.00
UFED Analytics Enterprise								

SubTotal	USD 199,500.00
Shipping & Handling	USD 0.00
Sales Tax (4.64%)	USD 9,250.00
<b>Total</b>	<b>USD 208,750.00</b>

**Comments:**

Bundle of Total 140 Premium unlock actions and 10 user 500 searchable digital evidence units. Does not include server hardware for Analytics.

For further information please email James Rowley at [james.rowley@cellebrite.com](mailto:james.rowley@cellebrite.com) or call 760.783.1522

**Terms and conditions:**

- Payment terms: Net 30; 1.5% per month interest on late payment  
- Shipping: FCA, Parsippany, NJ, USA : Limited Warranty: Hardware: 12 Months; Software: 60 days; Touch Screen: 30 days  
- 12 months software support included in initial purchase. The next support period purchased begins immediately at the end of the 12 months, i.e., no gaps in support period are allowed.

Cellebrite has two different terms of sale.

Any purchase of unlocking services are governed by

<http://legal.cellebrite.com/CB-us-us/index.html>.

Any purchase of UFED Premium are governed by

<http://legal.cellebrite.com/home/usa-ufed-use-agreement-01292018.pdf>.

Any other purchases of products or services, including training, are governed by

<http://legal.cellebrite.com/us/index.html>.

In addition to these terms, software is licensed by Cellebrite in accordance with an end user license agreement available at

<http://legal.cellebrite.com/End-User-License-Agreement.htm>.

In the event of any dispute as to which terms apply, Cellebrite shall have the right to reasonably determine which terms apply to a given purchase order.

Quote Number: Q-43577-1

Prepared by James Rowley

Page 1 of 2

\*SALES TAX DISCLAIMER: Cellebrite Inc. is required to collect Sales and Use Tax for purchases made from the following certain U.S. States. Orders are accepted with the understanding that such taxes and charges shall be added, as required by law. Where applicable, Cellebrite Inc. will charge sales tax unless you have a valid sales tax exemption certificate on file with Cellebrite Inc. Cellebrite Inc. will not refund tax amounts collected in the event a valid sales tax certificate is not provided. If you are exempt from sales tax, you must provide us with your sales tax exempt number and fax a copy of your sales tax exempt certificate to Cellebrite Inc.

Please include the following information on your PO for Cellebrite UFED purchase:

- Please include the ORIGINAL QUOTE NUMBER (For example - Q-XXXXX) on your PO
- CONTACT NAME & NUMBER of individual purchasing and bill to address
- E-MAIL ADDRESS of END USER for monthly software update as this is critical for future functionality





WILLIE A. HOPKINS, JR., Director

1401 LAKESIDE DRIVE, OAKLAND, CALIFORNIA 94612

510 208 9700

FAX 510 208 9711

WWW.ACGOV.ORG/GSA/

May 24, 2018

TO: Kofo Domingo, Procurement Administrator, General Services Agency

FROM: Kachina Handy, Procurement & Contracts Specialist

SUBJECT: FINDING OF NON-COMPETITION – SOLE SOURCE # 5274  
PURCHASE FROM CELLEBRITE LOCATED IN PARSIPPANY, NEW JERSEY

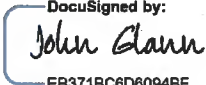
This is to document my finding that competitive bidding is not possible for the purchase of Universal Forensic Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unblocking and Extraction Technology in the amount of \$224,181 for the approximate term of 06/01/2018 – 12/31/2019 for Alameda County Sheriff's Office.

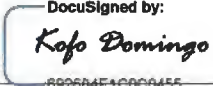
In accordance with the County Administrative Code Section 4.12.010 entitled "Purchases to be by Competitive Quotation," all purchases of and contracts for materials, supplies, services, furnishings, equipment, livestock, and other personal property shall be based wherever possible on competitive quotations.

I have researched the product on the internet. I have determined the requested product and supplier cannot be substituted and satisfy the County's requirements. Cellebrite is the sole distributor for Universal Forensic Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unblocking and Extraction Technology. ACSO is currently using the Cellebrite equipment, which is proprietary and the upgrade must be purchased or obtain from Cellebrite. The upgrade is essential to allow the Crime Lab to unlock the latest Apple iOS and Android phones for investigative and evidentiary purposes. The sole source is an absolute compatibility VI.C.3. Therefore, this is a non-competitive Procurement quotations are not possible and the request is recommended for your approval.

Alameda County Sheriff's Office is to submit an ALCOLINK requisition and supporting documentation to GSA-Procurement or obtain approvals to order directly in accordance with County procurement procedures.

GSA Procurement:

Approved:   
EB371BC6D6094BF  
John Glann, Purchasing Manager/Date

Approved:   
692604F1C0C0455...  
Kofo Domingo, Procurement Administrator, GSA

Date: 5/27/2018

Attachment(s):

Sole Source Questionnaire/Overview  
Prior Sole Source  
Federal Grant Waiver  
Signed Debarment  
Quote



**Alameda County Departmental Justification to Request Waiver  
of the County Competitive Bidding Requirement  
Administrative Code Section 4.12.010  
Sole Source Questionnaire**

SS#5274

5/24/2018 KH

DS

EB

For Sole Source procurement requests, complete the Sole Source Questionnaire (SSQ), email to: GSA-Purchasing Sole Source and upon approval from GSA, upload the approved SSQ with supporting documentation to the REQ. Department Requisition (REQ) approvers shall only approve a REQ after verifying complete supporting documentation has been attached to the REQ. For assistance in completing this form refer to the link Sole Source Policy

1. Vendor Name: Cellebrite City, State: Parsippany, New Jersey
2. Contract Value: \$224,181 Contract Start & End Date: 6/1/18 to 12/31/19
3. What specific product or service is being requested on a sole-source basis? Universal Forensic Extraction Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unlocking and Extraction Technology. This product is an upgrade to other Cellebrite products and computer software the ACSO Crime Lab already has.
4. Is this sole source procurement an approved exception to the County Competitive Policy requirements as listed in Section V of the Sole Source Policy\*? If yes, specify, and attach any additional supporting documentation and skip questions 5-8?

Yes, this sole source is an approved exception V-H (Proprietary Maintenance) and V-A (Computer Software License Renewals). The ACSO Crime Lab is respectfully requesting that an exception code be approved for all future purchases from this vendor, Cellebrite.

The ACSO Crime Lab currently utilizes Cellebrite equipment (hardware and software) for extracting and processing cellular phones for evidentiary and investigative purposes. Most of the new cellular phones (Apple and Android) are password protected and cannot be bypassed in order to extract and process the data. By purchasing the (CAS) Unlocking and Extraction Technology, the ACSO Crime Lab will be provided training, equipment, maintenance and support, software updates, and advanced technology to be able to unlock and extract the latest Apple iOS iPhones, iPads, iPods as well as unlocking and decrypting physical extractions of most Samsung cellular phones and devices.

The (UFED) Premium Desktop and (CAS) Unlocking and Extraction Technology is exclusive and proprietary to Cellebrite and is an essential upgrade to existing Cellebrite products and computer software the Crime Lab currently already has.

5. What are the specific functions or conditions that can only be addressed by the requested product or service? Not Applicable.
6. What are the unique performance factors of the requested product or service that address the functions or conditions identified in #5? Not Applicable.
7. List all other products or services that offer roughly the same performance factors identified in #6. Not Applicable.
8. Provide a detailed explanation as to why each product or service listed in #7 will not address the specific functions or conditions identified in #5. Not Applicable.
9. Is the vendor prepared to comply with the SLEB and First Source County provisions? Yes If Yes, and over \$25,000, complete and submit SLEB Subcontracting Information Sheet and Debarment and Suspension Form; and, if over \$100,000, also complete First Source Program forms. If No, complete and submit the Request for Authorization to Use Non-SLEB Contractor/Subcontractor. No, this is a one-time proprietary purchase since Cellebrite does not sell through distributors.

The SLEB /First Source County provisions can be reviewed at <http://www.acgov.org/auditor/sleb/overview.htm> and <http://www.acgov.org/auditor/sleb/sourceprogram.htm>. If additional information is needed regarding the SLEB requirement, please contact Alameda County Auditor Controller Agency, SLEB Certification Unit, at (510) 891-5500 or via e-mail at [ACSLEBcertification@acgov.org](mailto:ACSLEBcertification@acgov.org).

Prepared by: David Chun x43304 Business Unit (Per ALCOLINK) SHERF Phone: 510-382-3304

Approved by Signature:  Print Name: Janet Peters x29668 Date: 05/16/18  
Agency/Dept. Head or Designee

Approved by GSA-Purchasing Manager: \_\_\_\_\_

DocuSigned by:



Date: 5/25/2018

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No Board (goods) finding memo

Revised 3/27/18





Alameda County Departmental Justification to Request Waiver  
of the County Competitive Bidding Requirement  
Administrative Code Section 4.12.010  
Sole Source Questionnaire

SS#5274  
5/24/2018 KH

DS  
EB

For Sole Source procurement requests, complete the Sole Source Questionnaire (SSQ), email to: GSA-Purchasing Sole Source and upon approval from GSA, upload the approved SSQ with supporting documentation to the REQ. Department Requisition (REQ) approvers shall only approve a REQ after verifying complete supporting documentation has been attached to the REQ. For assistance in completing this form refer to the link Sole Source Policy

1. Vendor Name: Cellebrite City, State: Parsippany, New Jersey
2. Contract Value: \$224,181 Contract Start & End Date: 6/1/18 to 12/31/19
3. What specific product or service is being requested on a sole-source basis? Universal Forensic Extraction Device (UFED) Premium Desktop and Cellebrite Advanced Service (CAS) Unlocking and Extraction Technology. This product is an upgrade to other Cellebrite products and computer software the ACSO Crime Lab already has.
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The (UFED) Premium Desktop and (CAS) Unlocking and Extraction Technology is exclusive and proprietary to Cellebrite and is an essential upgrade to existing Cellebrite products and computer software the Crime Lab currently already has.

5. What are the specific functions or conditions that can only be addressed by the requested product or service? Not Applicable.
6. What are the unique performance factors of the requested product or service that address the functions or conditions identified in #5? Not Applicable.
7. List all other products or services that offer roughly the same performance factors identified in #6. Not Applicable.
8. Provide a detailed explanation as to why each product or service listed in #7 will not address the specific functions or conditions identified in #5. Not Applicable.
9. Is the vendor prepared to comply with the SLEB and First Source County provisions? \_\_\_\_\_ If Yes, and over \$25,000, complete and submit SLEB Subcontracting Information Sheet and Debarment and Suspension Form; and, if over \$100,000, also complete First Source Program forms. If No, complete and submit the Request for Authorization to Use Non-SLEB Contractor/Subcontractor. No, this is a one-time proprietary purchase since Cellebrite does not sell through distributors.

The SLEB /First Source County provisions can be reviewed at <http://www.acgov.org/auditor/sleb/overview.htm> and <http://www.acgov.org/auditor/sleb/sourceprogram.htm>. If additional information is needed regarding the SLEB requirement, please contact Alameda County Auditor Controller Agency, SLEB Certification Unit, at (510) 891-5500 or via e-mail at [ACSLEBcertification@acgov.org](mailto:ACSLEBcertification@acgov.org).

Prepared by: David Chun x43304 Business Unit (Per ALCOLINK) SHERF Phone: 510-382-3304

Approved by Signature:  Print Name: Janet Peters x29668 Date: 05/16/18

Agency/Dept. Head or Designee

Approved by GSA-Purchasing Manager: \_\_\_\_\_

DocuSigned by:



Date: 5/25/2018

EB371BC8D6094BF...

No Board (goods) finding memo

Revised 3/27/18

**17 SHSGP - Crime Lab Proj 3****UFED Premium Desktop**

VENDOR	NON-TAXABLE	TAXABLE	TAX	TOTAL
Cellebrite, Inc.	-	205,200.00	18,981.00	224,181.00

<b>Sole Source Package</b>	
<b>Questionnaire</b>	<b>Attached</b>
<b>FED SLEB WAIVER</b>	<b>1272</b>
<b>SLEB Partnering Info. Sheet</b>	<b>N/A</b>
<b>AC Vendor First Source Agreement for Over \$100K Vendor Information</b>	<b>N/A</b>
<b>AC Vendor First Source Agreement for Over \$100K Vendor Information: Signature Page</b>	<b>N/A</b>
<b>Debarment &amp; Suspension Certification</b>	<b>Attached</b>
<b>Questionnaire for Change Order</b>	<b>Not Attached</b>
<b>Quote</b>	<b>Attached</b>



**Alameda County Departmental Justification to Request Waiver  
of the County Competitive Bidding Requirement  
Administrative Code Section 4.12.010  
Sole Source Questionnaire, Page / of 2**

#1309  
1/8/10

- A. For approved exceptions listed in Section V of the Sole Source Policy, complete this Sole Source Questionnaire, items #1 through 4 and 9 only, and attach any other supporting documentation.
- B. For all other Sole Source procurement requests, complete the entire Sole Source Forms Package (Sole Source Questionnaire, ACR Form and 2-page Advance Notice of Sole Source Procurement available on line in DocuShare) and attach any other supporting documentation.

**Submit Completed Forms and Attachments to GSA-Purchasing Manager, QIC 26026**

1. Vendor Name: **CELLEBRITE USA** City, State: **Glen Rock, New Jersey**
  2. Contract Value: **\$4,059.00** Requisition Number: **5HERF 3902**
  3. What specific product or service is being requested on a sole-source basis? **Cellebrite Physical acquisition upgrade software to the already owned Cellebrite Logical device.**
  4. Is this sole source procurement an approved exception to the County Competitive Policy requirements? If yes, which one? **No, This item is a unique and highly specialized item and Cellebrite is the only manufacture of this type of software.**
  5. What are the specific functions or conditions that can only be addressed by the requested product or service? **This software upgrade will allow the existing Cellebrite Logical acquisition system to acquire and analyze physical levels of cell phone and PDA's.**
  6. What are the unique performance factors of the requested product or service that address the functions or conditions identified in #5? **There are no programs currently owned by ACSO that allow the physical level examination of cell phones. This software upgrade will only work with the Cellebrite hardware and is not offered for sale by any company other than Cellebrite.**
  7. List all other products or services that offer roughly the same performance factors identified in #6. **There are no other products that will do physical level analysis of cell phone using the existing Cellebrite hardware that ACSO already owns. We could only purchase an entire new system from another company at a cost of \$8000- \$10,000.**
- THIS IS AN UPGRADE TO THE DEVICE ALREADY OWNED BY ACSO, THIS IS NOT A NEW HARDWARE DEVICE, ONLY NEW SOFTWARE.**
8. Provide a detailed explanation as to why each product or service listed in #7 will not address the specific functions or conditions identified in #5. **No other physical level product will work with the Cellebrite hardware except Cellebrite.**
  9. Is the vendor prepared to comply with the SLEB/First Source County provisions? **No. Please contact Cellebrite USA, Corporation, 266 Harristown Rd., #105, Glen Rock NJ 07452**

If No, complete and submit the Request for Authorization to Use Non-SLEB Contractor/Subcontractor (attached).

If Yes, complete and submit SLEB Partnering and First Source Program forms (attached).

The SLEB/First Source County provisions may be reviewed at <http://www.acso.org/auditor/sleb/sourceprogram.htm>. If additional information is needed regarding the SLEB/First Source requirement, please contact Alameda County Auditor Controller Agency, Office of Contract Compliance, at (510) 891-5500 or via e-mail at [ACSLEBcompliance@acso.org](mailto:ACSLEBcompliance@acso.org).



Alameda County Departmental Justification to Request Waiver  
of the County Competitive Bidding Requirement  
Administrative Code Section 4.12.010  
Sole Source Questionnaire, Page 2 of 2

Prepared by: K. Ritter <sup>KR</sup> ACSO Business Unit (Per Alcolink) SHERF Phone: 510-295-9584

Agency/Dept. Name: Alameda County Sheriff's Office/ Eden Township Substation

Approved by Signature: S.J. Roderick Print Name: S.J. Roderick Date: 1-11-10  
Agency/Dept. Head or Designee

See Sole Source Policy for assistance in completing this form posted at  
<http://dsmain.acgov.org/docshare/dsweb/Get/Document-8032/Sole%20Source%20Policy%201-15-08.pdf>  
<http://alcolink.ca.gov/Manuals/m196purstor.htm>

Approved by GSA-Purchasing Manager: [Signature] Date: 1/13/10

\\NOAT\MAIN DOCUMENTS FILES\SOLE SOURCE PROCEDURE\Source Forms\Sole Source Questionnaire3-16-09

Exception V-D  
No Posting  
Issue R.O.





# **Alameda County Auditor-Controller Agency, Office of Contract Compliance & Reporting (OCCR)** **FEDERAL GRANT FUNDS SMALL LOCAL EMERGING BUSINESS (SLEB) WAIVER REQUEST**

**REQUIRED TO SOLICIT BIDS/PROPOSALS AND AWARD/AMEND CONTRACTS THAT INCLUDE FEDERAL GRANT FUNDS THAT PROHIBIT GEOGRAPHICAL PREFERENCES**  
**DIRECTIONS:** Please refer to the reverse side of this form for instructions. Submit completed form with supporting documents to Auditor-Controller Agency, OCCR, at QIC 20111 or via email at [OCCR@acgov.org](mailto:OCCR@acgov.org).

- A. Requesting Department Name: Sheriff's Office

B. Contact First / Last Name: Cecilia De Leon QIC: 81501 Email Address: cdeleon@acgov.org Phone #: 925-803-7809
- Procurement Description: UFED Premium Desktop CFDA\* No.: 97.067
- ☒ Board letter(s) approving acceptance of grant funds for the procurement described above is required. Check box #3 to confirm Board letter(s) is attached.
- ☒ Enter the Code of Federal Regulations (CFR) number in 4A below and check box #4 to indicate if the Federal regulation is attached (as needed) and specifically prohibits geographical preferences from the procurement described above.  
 A. Federal Regulation Name/Number: 2 CFR Part 200
- ☒ Check box #5 to indicate that the Federal grant funds are sub granted or passed through the State to the County where State laws prohibit geographical preferences from the procurement described above and that the sub grant documents are attached. Enter State regulation name and number in 5A below.  
 A. State Regulation Name/Number: 2 CFR Part 200
- Select and check appropriate box below to indicate reason for waiver request:

A. <input type="checkbox"/> Solicit bids with County Counsel approved modified SLEB Provisions	B. <input checked="" type="checkbox"/> Award Contract/Issue PO	C. <input type="checkbox"/> Contract Amendment
Waiver Request Date: ____/____/____  Department Head Signature: _____ Date: _____ <input type="checkbox"/> Request approved by OCCR Date: _____ OCCR Signature: _____ Waiver Expiration Date: ____/____/____ Federal Grant Funds SLEB Waiver: <span style="border: 1px solid black; padding: 2px;">#F</span> <input type="checkbox"/> Request denied by OCCR Reason: _____	Waiver Request Date: <u>05</u> / <u>10</u> / <u>2018</u> 1) Contractor Name/City: <u>Celebrity Inc.</u> <u>Parlissany, New Jersey</u> 2) Total Contract Value: \$ <u>224,181.00</u> 3) Contract Start Date: <u>05</u> / <u>10</u> / <u>2018</u> 4) Contract End Date: <u>12</u> / <u>31</u> / <u>2019</u> 5) Procurement Contract #: _____ Department Head Signature: _____ Date: <u>5-9-18</u> <input type="checkbox"/> Request approved by OCCR Date: <u>5/11/18</u> OCCR Signature: <u>Jalvarez</u> Waiver Expiration Date: <u>12</u> / <u>31</u> / <u>19</u> Federal Grant Funds SLEB Waiver: <span style="border: 1px solid black; padding: 2px;">#F 1272</span> <input type="checkbox"/> Request denied by OCCR Reason: _____	Waiver Request Date: ____/____/____ <input type="checkbox"/> Contract End Date: ____/____/____ <input type="checkbox"/> Increase Amount: \$ _____ <input type="checkbox"/> Total Amended Amount: \$ _____ <input type="checkbox"/> Procurement Contract #: _____ Complete section B (at left) as needed. Department Head Signature: _____ Date: _____ <input type="checkbox"/> Request approved by OCCR Date: _____ OCCR Signature: _____ Waiver Expiration Date: ____/____/____ Federal Grant Funds SLEB Waiver: <span style="border: 1px solid black; padding: 2px;">#F</span> <input type="checkbox"/> Request denied by OCCR Reason: _____



# COUNTY OF ALAMEDA

N/A  
Federal SLEB **Waiver #1272**

## SMALL LOCAL EMERGING BUSINESS (SLEB) PARTNERING INFORMATION SHEET FOR SOLE SOURCE PROCUREMENT REQUEST OVER \$25,000

In order to meet the small local emerging business (SLEB) requirements of this Contract, you must complete this form as required below.

Contractors not meeting the definition of a SLEB <http://www.acgov.org/auditor/sleb/overview.htm> are required to subcontract with a SLEB for at least twenty percent (20%) of the total estimated contract amount in order to be considered for a contract award. SLEB subcontractors must be independently owned and operated from the prime Contractor with no employees of either entity working for the other. This form must be submitted for each business that contractors will work with, as evidence of a firm contractual commitment to meeting the SLEB participation goal. (Copy this form as needed.)

Contractors are encouraged to form a partnership with a SLEB that can participate directly with this contract. One of the benefits of the partnership will be economic, but this partnership will also assist the SLEB to grow and build the capacity to eventually bid as a prime on their own.

Once a contract has been awarded, contractor will not be able to substitute the subcontractor without prior written approval from the Auditor Controller, Office of Contract Compliance & Reporting (OCCR).

County departments and the OCCR will use the web-based Elation Systems to monitor contract compliance with the SLEB program (Elation Systems: <http://www.elationsys.com/elationsys/index.htm>).

☐ **CONTRACTOR IS A CERTIFIED SLEB** (sign at bottom of page)

SLEB CONTRACTOR BUSINESS NAME: \_\_\_\_\_

SLEB Certification # \_\_\_\_\_ SLEB Certification Expiration Date \_\_\_\_/\_\_\_\_/\_\_\_\_

NAICS Codes Included in Certification \_\_\_\_\_

☐ **CONTRACTOR is NOT a certified SLEB** and will subcontract \_\_\_\_\_ % with the SLEB named below for the following goods/services: \_\_\_\_\_

SLEB Subcontractor Business Name: \_\_\_\_\_

SLEB Certification #: \_\_\_\_\_ SLEB Certification Expiration Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

SLEB Certification Status: ☐ Small / ☐ Emerging

NAICS Codes Included in Certification \_\_\_\_\_

SLEB Subcontractor Principal Name: \_\_\_\_\_

SLEB Subcontractor Principal Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Prime contractor and all SLEB subcontractors that receive contracts as a result of this Sole Source designation agree to register and use the secure web-based ELATION SYSTEMS. ELATION SYSTEMS will be used to submit SLEB subcontractor participation including, but not limited to, subcontractor contract amounts, payments made, and confirmation of payments received.

Contractor Printed Name/Title: \_\_\_\_\_

Street Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Contractor Signature: \_\_\_\_\_ Date: \_\_\_\_\_



**ALAMEDA COUNTY VENDOR FIRST SOURCE AGREEMENT  
FOR SOLE SOURCE PROCUREMENT REQUEST OVER \$100,000  
VENDOR INFORMATION**

ALCOLINK Vendor Number (if known): 00000

SLEB Vendor Number: \_\_\_\_\_

Full Legal Name: \_\_\_\_\_

DBA \_\_\_\_\_

Type of Entity: ☐ Individual ☐ Sole Proprietor ☐ Partnership  
☐ Corporation ☐ Tax-Exempted ☐ Government or Trust

Check the boxes that apply:

☐ Goods Only ☐ Goods & Services ☐ Rents/Leases ☐ Legal Services  
☐ Rents/Leases paid to you as the agent ☐ Medical Services ☐ Non-Medical Services

Describe \_\_\_\_\_

☐ Other \_\_\_\_\_

Federal Tax ID Number (required): \_\_\_\_\_

P.O. Box/Street Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Vendor Contact's Name: \_\_\_\_\_

Vendor Contact's Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Vendor Contact's E-mail address: \_\_\_\_\_

***Please check all that apply:***

LOC ☐ Local Vendor (Holds business license within Alameda County)  
SML ☐ Small Business (as defined by Small Business Administration)  
I ☐ American Indian or Alaskan Native (>50%)  
A ☐ Asian (>50%)  
B ☐ Black or African American (>50%)  
F ☐ Filipino (>50%)  
H ☐ Hispanic or Latino (>50%)  
N ☐ Native Hawaiian or other Pacific Islander (>50%)  
W ☐ White (>50%)

Number of Entry Level Positions available through the life of the contract: \_\_\_\_\_

Number of other positions available through the life of the contract: \_\_\_\_\_

This information to be completed by County:

Contract # \_\_\_\_\_

Contract Amount: \_\_\_\_\_

Contract Term: \_\_\_\_\_



**ALAMEDA COUNTY VENDOR FIRST SOURCE AGREEMENT  
FOR SOLE SOURCE PROCUREMENT REQUEST OVER \$100,000  
VENDOR INFORMATION**

**Vendor** agrees to provide Alameda County (through East Bay Works and Social Services Agency), ten (10) working days to refer to Vendor, potential candidates to be considered by Vendor to fill any new or vacant positions that are necessary to fulfill their contractual obligations to the County, that Vendor has available during the life of the contract before advertising to the general public. Vendor will also provide the County with specific job requirements for new or vacant positions. Vendor agrees to use its best efforts to fill its employment vacancies with candidates referred by County, but final decision of whether or not to offer employment, and the terms and conditions thereof, to the candidate(s) rest solely within the discretion of the Vendor.

**Alameda County** (through East Bay Works and Social Services Agency) agrees to only refer pre-screened qualified applicants, based on vendor specifications, to vendor for interviews for prospective employment by Vendor (see Incentives for Vendor Participation under Vendor/First Source Program located on the Small Local Emerging Business (SLEB) Website, <http://www.co.alameda.ca.us/gsa/sleb/vendor.shtml>)

---

(Vendor Signature)

---

(Date)

---

(Company Name)

---

(Alameda County Representatives Signature)

---

(Date)



**DEBARMENT AND SUSPENSION CERTIFICATION**

**COUNTY OF ALAMEDA**

For Procurements Over \$25,000

The contractor, under penalty of perjury, certifies that, except as noted below, contractor, its principals, and any named and unnamed subcontractor:

- Is not currently under suspension, debarment, voluntary exclusion, or determination of ineligibility by any federal agency;
- Has not been suspended, debarred, voluntarily excluded or determined ineligible by any federal agency within the past three years;
- Does not have a proposed debarment pending; and
- Has not been indicted, convicted, or had a civil judgment rendered against it by a court of competent jurisdiction in any matter involving fraud or official misconduct within the past three years.

If there are any exceptions to this certification, insert the exceptions in the following space.

Exceptions will not necessarily result in denial of award, but will be considered in determining bidder responsibility. For any exception noted above, indicate below to whom it applies, initiating agency, and dates of action.

**Notes:** Providing false information may result in criminal prosecution or administrative sanctions. The above certification is part of the Proposal. Signing this Proposal on the signature portion thereof shall also constitute signature of this Certification.

BIDDER: Cellebrite Inc.

PRINCIPAL: Francis Felice TITLE: CEO, Cellebrite Inc.

SIGNATURE: Francis Felice DATE: 04-Apr-2018



**Cellebrite Inc.**  
7 Campus Drive  
Suite 210  
Parsippany New Jersey 07054  
United States

Tel. +1 201 848 8552  
Fax. +1 201 848 9882  
Tax ID#: 22-3770059  
DUNS: 033095568  
CAGE: 4C9Q7  
Company Website: <http://www.cellebrite.com>



## Quote

**Quote#** Q-35034-1  
**Date:** Mar 30, 2018

**Bill To**  
Alameda County Sheriff's Office  
2901 Peralta Oaks Ct.  
3rd FL  
Oakland, California 94605  
United States  
**Contact:**  
**Phone:**

**Ship To**  
Alameda County Sheriff's Office  
2901 Peralta Oaks Ct. 3rd FL  
Oakland, CA 94605  
United States

**Contact:**  
**Phone:**

Customer ID	Good Through	Payment Terms	Currency	Sales Rep
SF-00040730	Jun 22, 2018	Net 30	USD	James Rowley

Product Code	Product Name	Qty	Start Date	End Date	Serial Number	Net Price/Unit	Net Price
B-AIS-02-120	UFED Premium Desktop including annual license and 120 actions	1				USD 205,200.00	USD 205,200.00
UFED Premium Desktop including annual license and 120 actions							

SubTotal	USD 205,200.00
Shipping & Handling	USD 0.00
Sales Tax (9.25%)	USD 18,981.00
Total	USD 224,181.00

**Comments:**  
will pursue two options

For further information please email James Rowley at [james.rowley@cellebrite.com](mailto:james.rowley@cellebrite.com) or call 760.783.1522

### Terms and conditions:

- Payment terms: Net 30; 1.5% per month interest on late payment
- Shipping: FCA, Parsippany, NJ, USA ; Limited Warranty: Hardware: 12 Months; Software: 60 days; Touch Screen: 30 days
- 12 months software support included in initial purchase. The next support period purchased begins immediately at the end of the 12 months, i.e., no gaps in support period are allowed.

Cellebrite has two different terms of sale.

Any purchase of unlocking services are governed by

<http://legal.cellebrite.com/CB-us-us/index.html>.

Any purchase of UFED Premium are governed by

<http://legal.cellebrite.com/home/usa-ufed-use-agreement-01282018.pdf>

Any other purchases of products or services, including training, are governed by

<http://legal.cellebrite.com/us/index.html>

In addition to these terms, software is licensed by Cellebrite Inc in accordance with an end user license agreement available at [http://](http://legal.cellebrite.com/us/Cellebrite-EULA.pdf)

[legal.cellebrite.com/us/Cellebrite-EULA.pdf](http://legal.cellebrite.com/us/Cellebrite-EULA.pdf).

In the event of any dispute as to which terms apply, Cellebrite shall have the right to reasonably determine which terms apply to a given purchase order.

**\*SALES TAX DISCLAIMER:** Cellebrite Inc. is required to collect Sales and Use Tax for purchases made from the following certain U.S. States. Orders are accepted with the understanding that such taxes and charges shall be added, as required by law. Where applicable, Cellebrite Inc. will charge sales tax unless you have a valid sales tax exemption certificate on file with Cellebrite Inc. Cellebrite Inc. will not

refund tax amounts collected in the event a valid sales tax certificate is not provided. If you are exempt from sales tax, you must provide us with your sales tax exempt number and fax a copy of your sales tax exempt certificate to Cellebrite Inc.  
Please include the following information on your PO for Cellebrite UFED purchase:  
Please include the ORIGINAL QUOTE NUMBER (For example - Q-XXXXX) on your PO  
CONTACT NAME & NUMBER of individual purchasing and bill to address  
E-MAIL ADDRESS of END USER for monthly software update as this is critical for future functionality